

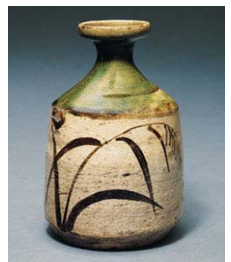
# DOMINION ASIA REVIEW

*A monthly business publication of the*



**October 2004**

Business intelligence for Virginia's Asian American entrepreneurs and economic development communities in the global economy



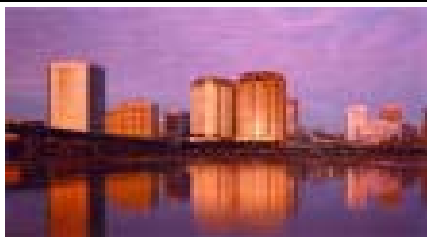
## **AABAC/PRESS RELEASE**

### **AABAC Promotes World Trade by Co-Sponsoring Mega International Event; Expects to Greet over 200 Business Visitors at Richmond Export Import Club's November Networking Trade Fair.**

The Richmond Export-Import Club, the premier trade association of Central Virginia, will host its fourth International Business Networking Meeting event to be held on November 18 at the Wyndham Hotel, near the Richmond Airport. The Asian American Business Assistance Center (AABAC) will co sponsor this mega event to show full support for the 55 years old international trade club while further strengthening the existing informal collaborative relationship partnership between the two organizations. As an exhibitor at the November Fair, the AABAC will represent over 125 Asian American businesses at no cost in a wide range of industry sectors from information technology to environmental technology, electronic equipment, pharmaceuticals, building materials/related trades, to professional services and furniture, furnishing, and related consumer goods. Founded in 1948, the Richmond Export Import Club is a non-profit organization with the mission to foster and expand world trade. The Club helps its members achieve this goal by offering them a dynamic educational medium for exchange of experience and a forum for the discussion of international business issues of mutual interests. The Club facilitates international commerce by providing an on-going learning environment that helps its members develop collaborative relationship through monthly business meetings, educational programs, and other networking events.

What is The 2004 Networking Meeting? It's an opportunity to meet all types of international business suppliers and vendors in a social format that leaves time for a business discussion or just to pick up information about the companies present. The event will be held at the Wyndham Hotel at Richmond Airport, 4700 South Laburnum Avenue (just off Exit 195S on Interstate 64 East of Richmond, on Thursday, November 18, 2004, from 5:30 pm until 8:00pm. How do you make reservations? Please contact the Club Secretary, Kitty Gathright, at <mailto:Exportimportclub@aol.com> or call (804) 795 8080.

Headquartered in Richmond, the Asian American Business Assistance Center (AABAC) is a volunteer, not-for-profit Asian American economic development and business referral assistance organization. Founded in May 2004 and currently in the "start-up" stage, the AABAC positions itself to be a 'bridge of hope' between small Asian American-owned companies and the mainstream Virginia business community at large. It also aims to serve as a link between the local economic development community in Central Virginia and global Asian business communities. The AABAC offices and chapters are in Hovor County, Henrico County, the City of Richmond, Charlottesville, the Hampton Roads, and Northern Virginia. Further information on AABAC can be obtained by contacting AABAC Chairman Tinh Phan at [aabac@comcast.net](mailto:aabac@comcast.net).



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## **BUSINESS ASIA**

### **OCTOBER FAST FACTS: DOING BUSINESS IN CHINA AND VIETNAM** **CHINA**

Since China joined the WTO in January 2001, the country is becoming more open to western business and more transparent in their business practices. In China, the building and infrastructure projects are enormous as they work towards hosting the 2008 Olympics. Today China is the manufacturing center for a large and growing percentage of US consumables and some durable goods.

The quality of Chinese manufactured goods continues to increase from year to year. The "moneyed Chinese", estimated to be about 600 million people, are quickly moving towards consumables for their daily lifestyles. The younger Chinese know the value in education. These are bright and industrious people who are emulating western lifestyles such as consumer goods needs and mortgages commitment.

Today, Shanghai & Beijing are experiencing enormous growth as China's major cities. China is very fluid in terms of change and that represents opportunities on both importing and exporting of goods and services.

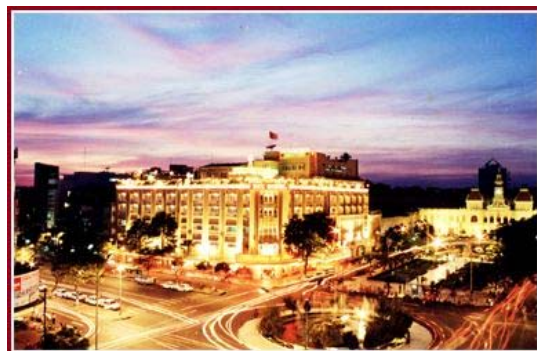
### **VIETNAM**

Vietnam of today is the second fastest growing economy globally. Vietnam is the second largest exporter of coffee and shrimp in the world, and one of the largest breeder and grower of fish in the world.

Vietnam is still a very rural based economy, estimated at 80% rural. Today, both the North and the South of Vietnam are fairly unified now since the indoctrination period.

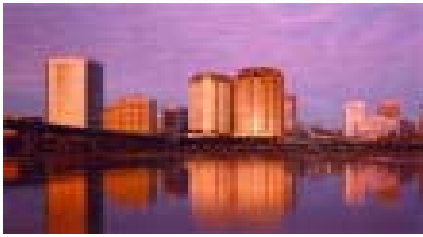
The average age of a Vietnamese person is less than 30 years old, which means the "Nam" war is no longer an issue. Economic zones are coming forward in certain provinces as they move towards applying for WTO membership.

Vietnamese workers are very industrious people who speak fairly fluent English and seem to like American goods, services and people. In my assessment, Vietnam will move quickly along the growth path of China!



*October Country Fast Facts written by Bill Shugarts, TradeWinds, Inc.*

*Photos credit: Above: From the Asia Foundation: Masterworks from South, Southeast, and East Asia, dating from 2000 B.C. to the 19th century, reflecting the great achievements and wide diversity of Asian arts and cultures.*



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## **AABAC LEADERSHIP**

### **AABAC's Treasurer Wants the Organization To Be A Voice For Small And Disadvantaged Companies**

*Report by Laura Davis, the University of Richmond/AABAC Business Development Specialist*

The Asian American Business Assistance Center (AABAC) is fortunate to have Ms. Chinsuk K. Henshaw as a member of the Executive Board and as Treasurer of the organization. She not only represents the Korean community, but the interests of small Asian-American businesses throughout Central Virginia.



Ms. Henshaw first came to the United States in 1986 from Uijongbu, Korea and moved to Richmond a few years later. Larger than Richmond, Uijongbu, with over 5,000 years of rich history, has a blossoming textile and paper industry. Interestingly enough, this city became a sister city to Richmond in 1993, and currently participates in business, cultural, and government exchange programs.

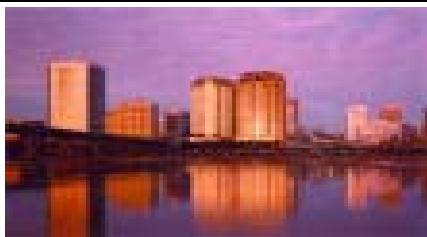


Currently, Ms. Henshaw works with Kim Enterprises, Inc. and is CEO of Pro-Kleen, a commercial cleaning company that provides services ranging from custodial service to snow removal. Learning skills on the job as she progressed in the field, she is now responsible for planning, purchasing, customer service, marketing, and managing day to day activities. AABAC has the power to provide a valuable service to the Central Virginian community, according to Ms. Henshaw. "I want AABAC to be a voice for all small disadvantaged companies," she said when asked what she would like the organization to do for her business.

Chinsuk is the current representative of the Asian American Business Assistance Center. She tirelessly makes field visits to small Korean retail establishments and other businesses to help the AABAC and the City of Richmond gain a clear (and regular) assessment of how the Korean retailers are doing in the city. Wherever she goes, she is most warmly welcomed by Korean and economic development officials alike. In Chinsuk, peoples can clearly see the Confucian Asian concept of service, an unbeatable cultural trait of those coming from the Far East, which is that a noble person is to serve his/her society well and to serve selflessly. This concept, which

stresses on the importance of giving back to society enables the noble person to receive life's most rewarding satisfaction. This selfless attitude is further reflected as Ms. Henshaw credits her company's customers for much of her own success, stating, "It's easier to bring a better result when you're working with such professionals."





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## **DIVERSITY ASIA / CENTRAL VIRGINIA**



## **The Organization of Chinese Americans (OCA)**

*Interview By My Lan Tran*

The Organization of Chinese Americans, Inc. (OCA) is a national non-profit/ non-partisan advocacy organization aimed at securing the rights of Chinese Americans and other Asian American citizens through legislative and policy initiatives at all levels of the government. OCA's Central Virginia Chapter – headquartered in Richmond, Virginia, is among the strongest local chapters in the nation.

My Lan Tran, Editing Manager of GO INTERNATIONAL, an international publication for small business in Central Virginia, last year conducted the following interview with Mrs. Dona Huang, an active Asian community leader.

Dona Huang is presently a Project Manager at the Virginia Department of Quality Engineering (DEQ). As past President of the OCA, Ms. Huang has been and remains instrumental in helping move the Chinese - Asian American agenda forward by providing distinctive leadership and guidance to area multicultural groups, by helping them to promote the awareness of Asian Pacific American culture, and by encouraging her fellow Asian Americans to be actively involved in the election process.

### **What is the OCA?**

The Central VA Chapter was in existence long before the Asian population boom in the 1990s'. Several of the leaders who were involved in the establishment of the National organization were instrumental in the creation of the Central VA Chapter. In the 70s', the leaders knew that there was a need for and the time was right to advocating Chinese American welfare and political voice. The aftermath of Civil Right movement not only paved the way for recognition of equal treatment of black Americans, it empowered the Chinese Americans to seek for that same recognition. The early Central VA Chapter leaders advocated employment and housing fairness to the Chinese, while drumming up support and trust by connecting Richmond Chinese through social, family and cultural engagements.

### **Activities**

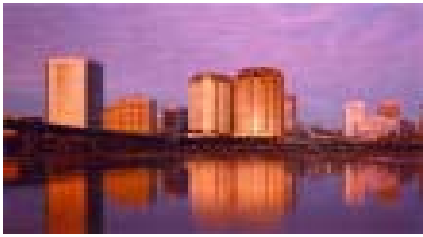
Since the inception of OCA and through the vigorous effort to connect and identify shared values with other minority advocacy organizations and communities, the National OCA remains to be the leader in promoting Asian/Chinese American welfare on the political battleground. Depending on the density of and social impact of Asian or Chinese American population, some chapter organizations have their priorities set similar to the National Chapter. The Central VA Chapter's main focus is to strengthen the infrastructure support and communication among the Chinese and Asian communities in Richmond. We promote our credibility by providing community services and partnering with corporate, civic, and governmental entities.

To promote awareness and understanding of Chinese cultural and heritage, the OCA partners with local Chinese language schools, museums, senior citizen groups, performing arts organizations, and other ethnic communities to bring cultural, performances or hands-on activities to students in public schools and special festivals or community celebration.



### **Sub- communities**

There are several well established and few fringed Chinese American community organizations in Richmond. Some examples: Faith-based groups, such as the Richmond Chinese Baptist Churches and Tzu Chi Richmond Chapter, grass-root advocacy groups such as the OCA -Organization of Chinese American/Central VA Chapter, Chinese language and cultural schools such as the Richmond Chinese School and the Central VA Chinese School, family support groups such as the Families of China Moon, and students and corporate employee groups.



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## Community Relations

The Chinese and the Chinese Americans are new and old immigrants and second/third/fourth generation Americans. They came to Richmond from other parts of U.S., China, Taiwan, Hong Kong, and Southeast Asian countries seeking better employment, higher education, business ventures, and/or a better life - all the same reasons as any other immigrants groups - now Virginia/U.S. citizens - who had came to Virginia/the United States. From that diversity of backgrounds, obviously, interest sub groups are formed.

The Chinese cultural traditions are absolutely the binding force among the sub communities. However, this Central VA Chapter is trying to establish an additional bound among the diverse sub groups and that is all of us are Chinese Americans, because we have made the choice to stay in the U.S. and that our domestic strength should facilitate our struggle to be equal citizen of the U.S.

## Challenges

There are three major stumbling blocks as I see it. First is the deep-seated political division of the motherland influencing our choices of association here in the U.S. Second is the generation gap. This is manifested in two forms. One is the generation gap of American born Chinese versus the first generation Chinese immigrants. Values, the American experiences, priorities and certainly the English language proficiency all play into this gap.

The second form is the generation gap among age groups. Again, the values, social and civic priorities and interest among age groups are very much different.

Third is the state of "pacifism" exhibited among a significant portion of the Chinese American population. This is especially true among immigrants and second generation American Chinese (influenced by their parents).

In Conclusion, the real challenge is how to ensure that other Americans do not categorize, isolate, or divide our integration with racial stereotyping, profiling, or challenges of our national loyalty and residency because of our physical appearances.

***Source: Go International Publication, Richmond, Virginia.***

## **The Richmond Business Economist Association – RABE - Hosts November Luncheon Meeting**

**WHEN:** Friday, November 19, 2004, from 12:00 noon - 2:00 pm

**WHERE:** Federal Reserve Bank of Richmond, 701 East Byrd Street

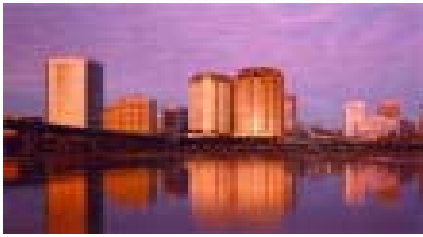
**COST:** \$7 for members; \$12 for non-members

**GUEST:** Neil B. Murphy is Professor of Finance, VCU

**TOPIC:** "Deposit Insurance and Financial Sector Reform In Transition and Emerging Nations."



A strategic ally and friend of the AABAC, **the Richmond Business Economist Association (RABE)** will host its monthly meeting on November 19 at the Federal Reserve Bank. The featured guest speaker will be Dr. Neil B. Murphy is Professor of Finance in the Department of Finance, Insurance, and Real Estate, VCU School of Business, Richmond, Virginia. Dr. Murphy is also International Banking Advisor, Office of Technical Assistance, U.S. Department of the Treasury. Prior to accepting these positions, he had assignments in the private sector, the academic community, and the Federal financial regulatory agencies. He has published extensively on the structure and functioning of financial institutions and markets. He has consulted for major financial institutions, law firms, trade associations, and government agencies. His international experience includes assignments in Israel, the Netherlands, France, Ireland, the United Kingdom, Russia,



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Bosnia and Herzegovina, Croatia, Serbia and Montenegro, Colombia, and Thailand, including a Fulbright Award under the European Union Affairs Research Program and a Hewett Policy Fellowship awarded by the National Council on East European and Eurasian Research.

### **CAPITAL FINANCING RESOURCES**

## **Funding Opportunity for Small Business from the VCDLF**

Virginia Community Development Loan Fund (VCDLF) is a financial intermediary of the U. S. Small Business Administration's micro enterprise development program, a financial intermediary of the U.S. Department of Agriculture under the Rural Business Enterprise Program, certified Community Development Financial Institution and Community Development Entity by the United States Department of Treasury's CDFI Fund.

VCDLF recently provided a \$100,000 Loan to an 8a Hub Zone General Contractor specializing in environmental services and site preparations (excavations, soil movement, UST removals, landscaping, road widening, etc.).

VCDLF's Loan is providing cash injection that will allow the business an opportunity to capitalize on several new opportunities. **Key Contact:** Timothy S. Hayes, Virginia Community Development Loan Fund at 1624 Hull Street, Richmond, Virginia 23224 at Phone 804-233-2014 or Email: [thayes@vcdlf.org](mailto:thayes@vcdlf.org) . Web page: [www.vcdlf.org](http://www.vcdlf.org)

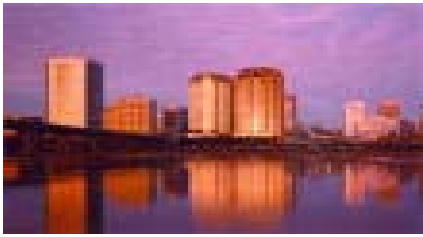
### **COMING UP IN NOVEMBER 2004**

## **The City of Richmond's Economic Development Office and Asian American Business Assistance Center' Joint Announcement:**

The City of Richmond's Economic Development Office and the Asian American Business Assistance Center (AABAC) welcome any Richmond based company interested in meeting with a company from Jiansu Province, which is in the East of the People's Republic of China. The company hopes to identify partners interested in a Sino-US industry alliance partnership in three areas: IT/software development, travel/tourism, and life sciences with Asian American owned companies and mainstream corporate firms in the above three sectors. Matchmaking appointments will be offered to qualified area firms for 30 – 40 minutes each appointment with the visiting company.

The one-on-one meetings event will follow an international luncheon forum, also in Richmond, featuring Dr. Jiansheng Wu, First Secretary of the Chinese Embassy in the U.S.A who will return to Richmond by the invitation of the City and the AABAC to speak to the Richmond academic and business community about the current business climate and high technology industry in China. The company will arrive to Richmond during the second week of November.

Richmond based companies interested in this invitation to participate are invited to contact Ms. My Lan Tran, City of Richmond, at the contact listed below in order to receive a confidential copy of the company profile and other date/time pertinent details. **Project key contact:** Ms. My Lan Tran, OMBE Manager, City of Richmond - Economic Development, 900 East Broad Street, Richmond, Virginia, 23219, Tel: (804)-646-6046 - Fax: (804) 646-0136, Visit us: [www.richmondGOV.com](http://www.richmondGOV.com)



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**Coming up in January 2005**

### **AABAC Hosts Access to Capital Forum 2005 for the Asian American Entrepreneurs**

The AABAC will launch its first Access to Capital Forum for the Asian American Entrepreneurs in January 2005. This event offers Central Virginia's Asian American Owned Firms a comprehensive menu of all available capital financing options and resources in the region

Forum Objective: To advance Virginia Asian American entrepreneurship by putting Asian American businesses in touch with capital providers in Central Virginia. Event attendance is FREE and open to the public.

Who Should Attend / Exhibit? Entrepreneurs looking for capital resources to grow their business

1. Small start-up businesses
2. Technology entrepreneur looking to raise capital
3. Capital providers
4. Public and private entrepreneurial development centers
5. Anyone interested in advancing Asian entrepreneurship in the Commonwealth

To The Capital Provider: If you are interested in being an event sponsor, exhibitors, and/or presenter, please contact AABAC to be added to our mailing list for future announcements about sponsorship information and how to be selected as a presenter.

To The Forum Attendee: If you are interested in attending this event, please contact us to be added to our mailing list for future announcements about registration details, and to obtain the final list of companies that have been selected to present their capital resources.

**Event contact: Mr. Dan Kim, AABAC Community Finance Coordinator, Korean American community - Email: [aabac@comcast.net](mailto:aabac@comcast.net)**

### **Defend Asian American Voting Rights**

**Presidential Elections - Tuesday, November 2, 2004**

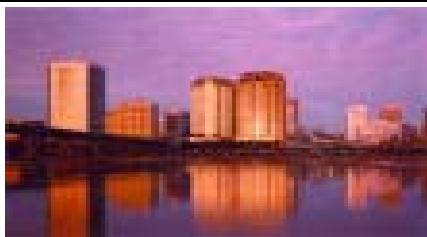
**Michigan • Illinois • New York • New Jersey • Massachusetts • Rhode Island • *Virginia* • Pennsylvania**

In past elections, Asian Americans have faced a series of barriers in exercising their right to vote. For example, ballots have been translated listing Democratic candidates as Republicans and vice versa, lack of interpreters, denial of language assistance, hostility, and even outright discrimination. Then, when the news media reported on election returns and the vote by specific groups, Asian Americans were overlooked. In response, on Election Day, a coalition of Asian American groups will be monitoring the elections for compliance with the federal Voting Rights Act and anti-Asian voter discrimination, as well as conducting non-partisan multilingual surveys of Asian American voters to document Asian American voting patterns. In the 2002 elections, 350 volunteers worked with more than 3,000 Asian American voters in four (4) states. Volunteers assisted in follow-up with voters after the elections.

**Contact: ASIAN AMERICAN LEGAL DEFENSE AND EDUCATION FUND.**

**99 Hudson Street, 12/F New York, NY 10013-2815 \* Defending the civil rights of Asian Americans since 1974 \* [www.aaldef.org](http://www.aaldef.org)**





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**VIRGINIA/ ASIAN CULTURE**

## **Falun Gong: Ancient practice for the Mind, Body, and Spirit; Relieves Stresses**



Falun Gong includes five sets of gentle yet powerful exercises. Falun Gong is an ancient practice for the Mind, Body, and Spirit, deeply rooted in traditional Chinese culture. The practice is based on the universal principles of Truthfulness, Compassion, and Forbearance, and includes five sets of gentle yet powerful exercises. Since its introduction to the public in May 1992 by Mr. Li Hongzhi, in China, Falun Gong has quickly spread around the world to over 60 countries. More than 100 million people from all walks of life and cultural background have physical and mental wellness and moral ascension through practicing Falun Gong.

The practice relieves stress, creates harmony, improves health, cleanses the body, increase wisdom and promotes enlightenment. All Falun Dafa activities including exercise teaching are FREE of charge and open to public. For more information: [www.falundafa.org](http://www.falundafa.org) or [www.faluninfo.net](http://www.faluninfo.net).

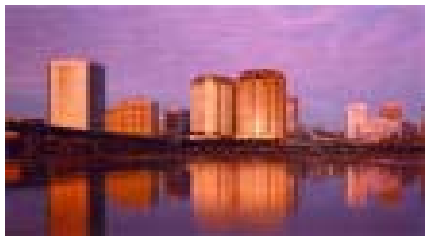
As part of the local Chinese community, Falun Gong practitioners have participated in many community festivals in Richmond including the annual Asian American Celebration event, the Richmond International Day Celebration. Falun Gong practitioners will demonstrate their art near the AABAC Booth, at the **READ**

**CENTER's 4<sup>th</sup> Annual Equipped for the Future Community Fair**, to be held Saturday Oct. 30, 2004 at the Maggie Walker School, Richmond.

*Below: Falun Gong in Richmond parade; Falun Gong practitioners demonstrating their art at annual Asian Festival.*







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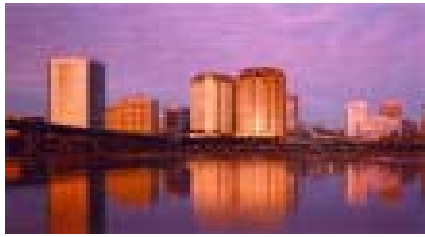


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## **AABAC EVENTS**

### **JULY 2004 TO DECEMBER 2004**

<u><b>Date</b></u>	<u><b>Times</b></u>	<u><b>Venue</b></u>	<u><b>Activity</b></u>	<u><b>Participation Status</b></u>
28-Jul	2-4 pm	Virginia Union University	Contract Management Techniques	AABAC Seminar co-sponsorship
4-Aug	11-3pm	Virginia State Library	Second GSA Pre-proposal Conference Sub-contractor Networking Session	Conference attendance
10-Aug	5-7 pm	VCU School of Business	RABE Special program: VCU Business School Expansion Workshop	Workshop attendance
12-Aug	5-7 pm	Omni Hotel	The Clark Construction Group's Business Opportunity Fair Richmond Federal Courthouse	Trade fair attendance
24-Aug	2-4 pm	Mekong restaurant	SBA PROGRAMS: 8A - HUBzones - SDB	AABAC Seminar sponsorship
26-Aug	1:30-3:30 pm	Mekong restaurant	AABAC General Board Meeting	AABAC's Leadership Cadre Introduction
24-Sept	2-4 pm	Mekong restaurant	State / Federal Minority Business Certification	AABAC Seminar sponsorship
23-Sept	9am-5pm	Greater Richmond Convention Center	BizLink	Trade show attendance



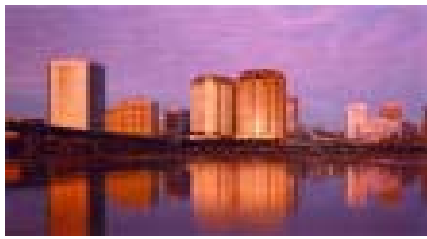
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23-Sept	11am -1pm	Mekong Restaurant	AABAC Business Networking	AABAC Seminar sponsorship
6-Oct	8:45am-4 pm	Greater Richmond Conference Center	VDOT's Diversity Procurement Conference: "Bridging the Gap"	AABAC Conference exhibition
6-8 Oct	9am - 4 pm	Norfolk Marriott Waterside	Conference on World Trade	Event attendance
14-Oct	11:00 am -1:pm	Mekong Restaurant	Using the Media for your Business Advantage Featuring FOX / Verizon	AABAC Seminar sponsorship
16-22 Oct	9am-5pm	Shijiazhuang, Hebei Province, China	Business conference & Symposium	AABAC exhibition
27-Oct	11:30am-1pm	The Downtown Club	Richmond Export Import Club International Trade Luncheon	Event attendance
30-Oct	10 am - 2 pm	Maggie Walker School	READ'S CENTER 4 <sup>TH</sup> Annual "Equipped For the Future" A Community Fair	AABAC Fair Exhibition
15-Nov	5:30pm-8:30pm	Wyndham Hotel	Richmond Export Import Club 4 <sup>th</sup> Annual Business Networking Night	Event co-sponsorship
Nov	TBD	TBD	ASIA Net International Matchmaking & International Luncheon with the Embassy of China	AABAC co-sponsored event
Dec	TBD	TBD	Supplier Training: How to Do Business with The City of Richmond	AABAC co-sponsored event



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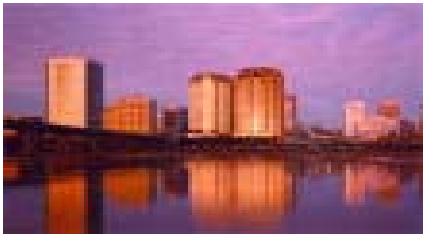
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## **JANUARY 2005 TO FEBRUARY 2005**

<u>Date</u>	<u>Times</u>	<u>Venue</u>	<u>Event Name</u>	<u>Participation Status</u>
January 2005	TBD	TBD	Access To Capital Resources Forum 2005 for Asian Entrepreneurs	AABAC sponsored Event
January 2005	TBD	TBD	Capital Access Forum 2005 for the Asian American Entrepreneurs	AABAC sponsored event
February 2005	SUNDAY	TBD	Sunday School / <u>Module 1</u> : How to Start A Business for Beginners For Individuals With Limited English Speaking Skills	AABAC sponsored event
Winter 2005	TBD	TBD	Supplier Training: How to Do Business with The Federal Government	AABAC co-sponsored event

**YOUR COMPANY'S AD CAN BE HERE**





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**MARK YOUR CALENDAR: SATURDAY 10/30/04**



## Asian American Business Assistance Center

At the READ CENTER'S

*4th Annual Equipped For The Future*

## A Community Fair

**Saturday, October 30, 2004 from 10 AM-2 PM  
the Maggie L. Walker Governor's School  
1000 North Lombardy Street, Richmond**

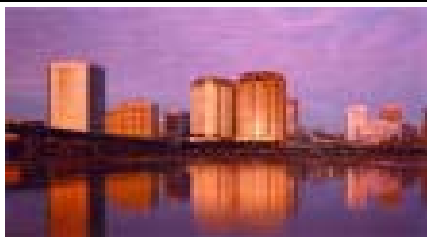
**Come for a fun filled day of information and education for the whole family!**  
**Contact the READ CENTER at email: [skomives@readcenter.org](mailto:skomives@readcenter.org)**

*AABAC multi-lingual business development specialists will be available to provide you with an array of economic and research information about various Asian business communities.  
AABAC'S Information will be available in Vietnamese, Chinese, and Korean*

### **STATE, FEDERAL, AND LOCAL ORGANIZATIONS AND PRIVATE FIRMS**

will provide information about:

Literacy resources, Employment & Training Services, Adult & Technical Education, Small Business Services, Economic Data about *Asian Cultures and Communities in Virginia*, Legal & Financial Services; Tax Resources & Services, Services for Persons with Disabilities, Neighborhood Housing Services, Voting education, Transportation Authority & Services and Family Health Resources.



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### Asian American Business Assistance Center

*Cordially invites you to attend our first international business initiative*

## ASIANet *International*

**“Facilitating the exchange of global business strategies and resources between East and West”**

#### **Two-tier activities:**

**Tier one:** AABAC corporate members from *Vietnam, India, Japan, and China* will participate in an upcoming one-on-one matchmaking event designed to match qualified firms with one (1) Chinese company seeking joint venture/partnership alliances with U.S. businesses. The visiting company represents three (3) high growth sectors in the *People's Republic of China*: software development, travel/tourism, and life sciences/pharmaceuticals. AABAC international business specialists provide counseling, markets briefings, and other critical technical assistance such as tips on *How to Do Business in Virginia for foreign investors* to help our members prepare for their upcoming meetings with prospective Chinese partners.

**Tier two:** Tier two consists of an international luncheon forum co-sponsored by AABAC featuring special guests from Mainland China who will share his insights and the latest update on China's current business climate and the current high tech industry in China. The event will be executed by the AABAC Executive Team to include AABAC Chinese native with current business ties in their homeland: *Shanghai, Hong Kong, and Nanjing*.

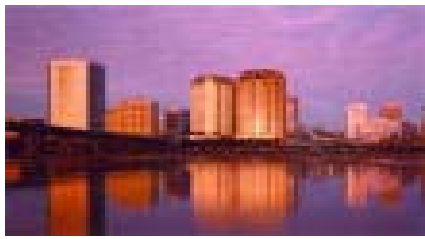
**Date/time: between mid November & early December 2004**

**Location in Richmond, Virginia, TDB**

Please watch for future email update announcements!

**Questions? Please contact: AABAC Executive Director**

**Email: [aabac@comcast.net](mailto:aabac@comcast.net)**



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## Asian American Business Assistance Center

**AABAC** cordially invites you to our first

*Access to Capital Forum for the Asian American Entrepreneurs*



**Offering Central Virginia's Asian American Owned Firms  
a comprehensive menu of all available capital financing options and resources in the region**

**Coming up in January 2005 \* Richmond, Virginia**

### Forum Objective

To advance Virginia Asian American entrepreneurship by putting Asian American businesses in touch with key capital providers from the region.

### Who Should Attend / Exhibit

Entrepreneurs looking for capital resources to grow their business  
Small start-up businesses  
Technology entrepreneur looking to raise capital  
Capital providers  
Federal, state, local research centers  
Anyone interested in advancing Asian entrepreneurship in Virginia

### To The Capital Providers

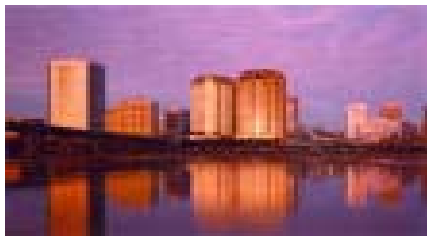
If you are interested in being an event sponsor, exhibitors, and/or presenter, please contact AABAC to be added to our mailing list for future announcements about sponsorship information and how to be selected as a presenter.

### To The Forum Attendees

If you are interested in attending this event, please contact AABAC to be added to our mailing list for future announcements about registration details, and to obtain the final list of companies that have been selected to present their capital resources.

**Interested? Please contact: Mr. Dan Kim, AABAC Financing Resources Specialist,  
Korean American community. Tel: (804) 798-3975 or Email: [aabac@comcast.net](mailto:aabac@comcast.net)**





## DOMINION ASIA REVIEW

*A monthly business publication of the*



October 2004

## Asian American Business Assistance Center

Coming Up in February 2005



## AABAC's Sunday School Pilot Project

### Module One

### “How to Start a Small Business for Beginners”

*A Free Sunday Seminar Series for the Busy Asian American Professionals*

*And/or the Asian Newcomers with Limited English Language Skills*

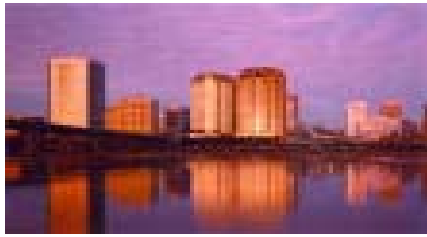
All seminars conducted by bilingual experienced Asian American professionals and/or business owners

“Come learn how to start a business while your children are in Sunday language schools or at play”

MODULE 2: Sunday ESL Classes For Asian American Business Owners / Working Adults

MODULE 3: Successful Networking and Job Hunting Techniques for Asian Newcomers

Please watch for future updates. If you are interested in any of the above classes, please contact:  
Miss Makika Matsumoto, AABAC Business Development Specialist, Japanese American community,  
Tel: (804) 798-3975 or Email: [aabac@comcast.net](mailto:aabac@comcast.net)



# DOMINION ASIA REVIEW

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## Readership

To receive an electronic courtesy copy of the DOMINION ASIA REVIEW, please fill out the form below and send to the AABAC headquarter at address: 14214 Washington Hwy, Ashland, Virginia 23005.

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**DOMINION ASIA REVIEW**

**Managing Editor: Margaret Tchen**

*Monthly publication serving the needs of Asian Pacific Americans in Central Virginia and individuals and organizations interested in Asian affairs. We address issues that impact the Asian American business community: business, economy, trade/investment, procurement, workforce development, and science/technology.*